



**PT Astra Otoparts Tbk**  
Financial Highlight – Full Year 2017

**SHAPING THE FUTURE GROWTH**

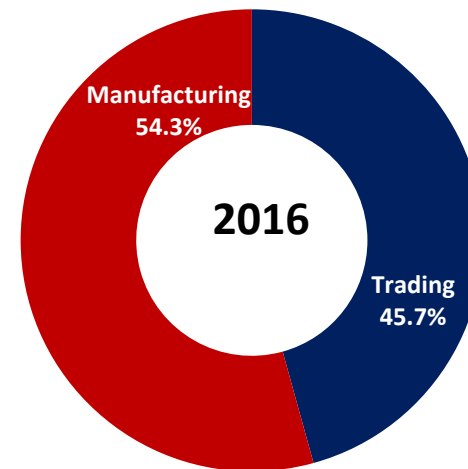
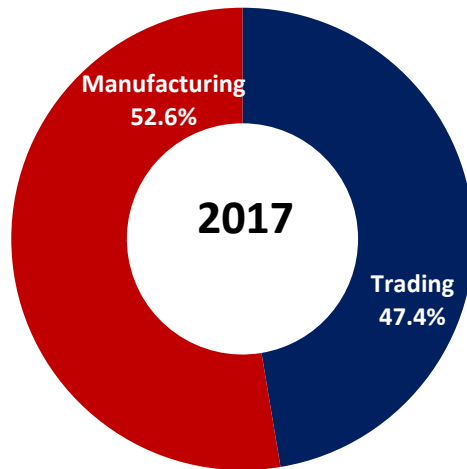


*in IDR billion*

Segment	31 Dec 2017	%	31 Dec 2016	%
Trading	6,419	47.4%	5,852	45.7%
Manufacturing	7,131	52.6%	6,955	54.3%
Total	13,550	100.0%	12,807	100%

*\*Trading Segment include Export*

## Sales Composition By Segment





## Consolidated Financial Highlights

in IDR Millions Rupiah

Description	31 Dec 2017	31 Dec 2016
<b>Consolidated Income Statement</b>		
Net Revenue	13,549,857	12,806,867
Gross Profit	1,756,079	1,852,816
Operating Profit	346,451	447,340
Profit Attributable to Owners of the Parent (AOP)	551,406	418,203
Income from Operation per Share	72	93
Earnings per Share	114	87
<b>Balance Sheet</b>		
Total Assets	14,762,309	14,612,274
Total Current Assets	5,228,541	4,903,902
Investment in Share of Stock	4,347,640	4,515,999
Property, Plant and Equipment - net	3,526,867	3,599,815
Total Current Liabilities	3,041,502	3,258,146
Total Liabilities	4,003,233	4,075,716
Net Working Capital <sup>1)</sup>	2,296,170	1,899,822
Total Equity (Exclude Non-controlling Interests)	9,772,409	9,495,652
Non-controlling Interests	986,667	1,040,906
<b>Ratio Analysis and Other Information</b>		
Gross Profit Margin	13.0%	14.5%
Operating Margin	2.6%	3.5%
Net Asset value per Share (Rp) <sup>2)</sup>	2,028	1,970
Return on Assets	3.7%	3.3%
Return on Equity <sup>2)</sup>	5.6%	4.4%
Current Ratio	1.7	1.5
Debt to Equity Ratio	6.8%	9.5%
Net Debt to Equity Ratio	0.4%	0.9%
Net Debt to Assets Ratio	0.3%	0.6%
Issued Shares (in millions)	4,819.7	4,819.7

Notes:

<sup>1)</sup> Trade Receivable + Inventory + Trade Payables

<sup>2)</sup> Excluding Non-Controlling Interest