

# **Financial Highlight**

1<sup>st</sup> Quarter 2019



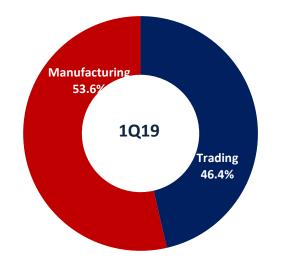


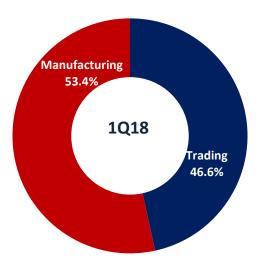


#### **Sales Breakdown by Segment**

			l	in IDR billion
Segment	1Q19	%	1Q18	%
Trading	1,830	46.4%	1,788	46.6%
Manufacturing	2,113	53.6%	2,051	53.4%
Total	3,943	100.0%	3,838	100%

\*Trading Segment Include Export









### GOING FORWARD DELIVERING EXCELLENCE



### **Consolidated Financial Highlight**

Description	31 Mar 2019	31 Mar 2018
Consolidated Income Statement		
Net Revenue	3,943,416	3,838,372
Gross Profit	544,938	503,845
Operating Profit	172,018	134,955
Profit Attributable to Owners of the Parent (AOP)	159,357	145,994
Income from Operation per Share	36	28
Earnings per Share	33	30
Balance Sheet		
Total Assets	16,226,572	15,289,240
Total Current Assets	5,980,928	5,744,947
Investment in Share of Stock	5,167,836	4,302,187
Property, Plant and Equipment - net	3,458,927	3,548,494
Total Current Liabilities	4,246,694	3,400,979
Total Liabilities	4,818,350	4,372,412
Net Working Capital <sup>1)</sup>	2,605,458	2,283,347
Total Equity (Exclude Non-controlling Interests)	10,348,485	9,933,726
Non-controlling Interests	1,059,737	983,102
Ratio Analysis and Other Information		
Gross Profit Margin	13.8%	13.1%
Operating Margin	4.4%	3.5%
Net Asset value per Share (Rp) $^{2}$	2,147	2,061
Return on Assets	4.7%	4.1%
Return on Equity <sup>2)</sup>	6.2%	5.9%
Current Ratio	1.4	1.7
Debt to Equity Ratio	8.9%	5.3%
Net Debt to Equity Ratio	2.5%	-1.4%
Net Debt to Assets Ratio	1.8%	-1.0%
Issued Shares (in millions)	4,819.7	4,819.7

Notes:

<sup>1)</sup> Trade Receivable + Inventory - Trade Payables <sup>2)</sup> Excluding Non-Controlling Interest



## Thank You

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