



OPTIMIZING EFFICIENCY
SUSTAINING
GROWTH

PT Astra Otoparts Tbk
Financial Highlight – Full Year 2018

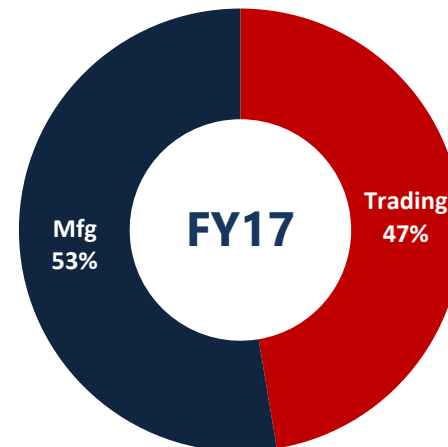
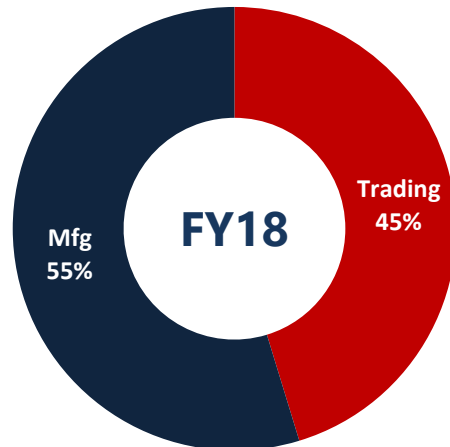


in IDR billion

Segment	FY18	%	FY17	%
Trading	6,953	45.3%	6,419	47.4%
Manufacturing	8,404	54.7%	7,131	52.6%
Total	15,356	100.0%	13,550	100%

**Trading Segment Include Export*

Sales Composition By Segment




PT ASTRA OTOPARTS Tbk
Consolidated Financial Highlights
in IDR Millions Rupiah

Description	31 Dec 2018	31 Dec 2017
Consolidated Income Statement		
Net Revenue	15,356,381	13,549,857
Gross Profit	1,872,849	1,756,079
Operating Profit	364,023	346,451
Profit Attributable to Owners of the Parent (AOP)	610,985	551,406
Income from Operation per Share	76	72
Earnings per Share	127	114
Balance Sheet		
Total Assets	15,889,648	14,762,309
Total Current Assets	6,013,683	5,228,541
Investment in Share of Stock	4,642,867	4,347,640
Property, Plant and Equipment - net	3,498,912	3,526,867
Total Current Liabilities	4,066,699	3,041,502
Total Liabilities	4,626,013	4,003,233
Net Working Capital ¹⁾	2,418,362	2,296,170
Total Equity (Exclude Non-controlling Interests)	10,207,884	9,772,409
Non-controlling Interests	1,055,751	986,667
Ratio Analysis and Other Information		
Gross Profit Margin	12.2%	13.0%
Operating Margin	2.4%	2.6%
Net Asset value per Share (Rp) ²⁾	2,118	2,028
Return on Assets	4.3%	3.7%
Return on Equity ²⁾	6.0%	5.6%
Current Ratio	1.5	1.7
Debt to Equity Ratio	7.4%	6.8%
Net Debt to Equity Ratio	-0.5%	0.4%
Net Debt to Assets Ratio	-0.3%	0.3%
Issued Shares (in millions)	4,819.7	4,819.7

Notes:
¹⁾ Trade Receivable + Inventory - Trade Payables

²⁾ Excluding Non-Controlling Interest