



OPTIMIZING EFFICIENCY  
**SUSTAINING  
GROWTH**

*PT Astra Otoparts Tbk*  
*Financial Highlight – 1<sup>st</sup> Quarter 2018*

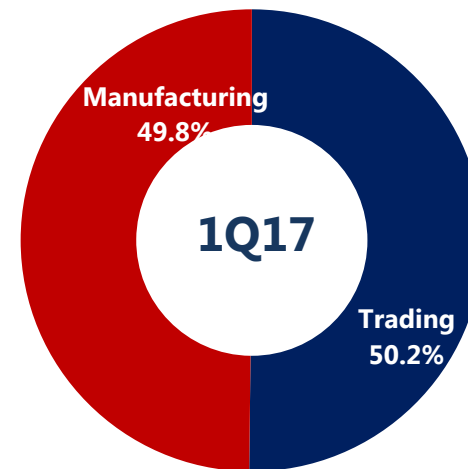
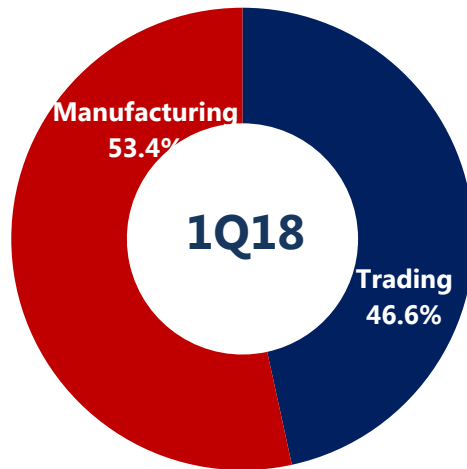


*in IDR billion*

Segment	1Q18	%	1Q17	%
Trading	1,788	46.6%	1,742	50.2%
Manufacturing	2,051	53.4%	1,730	49.8%
Total	3,838	100.0%	3,472	100%

*\*Trading Segment include Export*

## Sales Composition By Segment



**Consolidated Financial Highlights***in IDR Millions Rupiah*

Description	31 Mar 2018	31 Mar 2017
<b>Consolidated Income Statement</b>		
Net Revenue	3,838,372	3,471,798
Gross Profit	503,845	451,655
Operating Profit	134,955	92,632
Profit Attributable to Owners of the Parent (AOP)	145,994	147,575
Income from Operation per Share	28	19
Earnings per Share	30	31
<b>Balance Sheet</b>		
Total Assets	15,289,240	14,908,291
Total Current Assets	5,744,947	5,458,706
Investment in Share of Stock	4,302,187	4,249,477
Property, Plant and Equipment - net	3,548,494	3,582,178
Total Current Liabilities	3,400,979	3,407,239
Total Liabilities	4,372,412	4,235,517
Net Working Capital <sup>1)</sup>	2,283,347	2,177,852
Total Equity (Exclude Non-controlling Interests)	9,933,726	9,647,443
Non-controlling Interests	983,102	1,025,331
<b>Ratio Analysis and Other Information</b>		
Gross Profit Margin	13.1%	13.0%
Operating Margin	3.5%	2.7%
Net Asset value per Share (Rp) <sup>2)</sup>	2,061	2,002
Return on Assets	4.1%	4.0%
Return on Equity <sup>2)</sup>	5.9%	6.1%
Current Ratio	1.7	1.6
Debt to Equity Ratio	5.3%	8.6%
Net Debt to Equity Ratio	-1.4%	0.6%
Net Debt to Assets Ratio	-1.0%	0.4%
Issued Shares (in millions)	4,819.7	4,819.7

**Notes:**<sup>1)</sup> Trade Receivable + Inventory + Trade Payables<sup>2)</sup> Excluding Non-Controlling Interest