



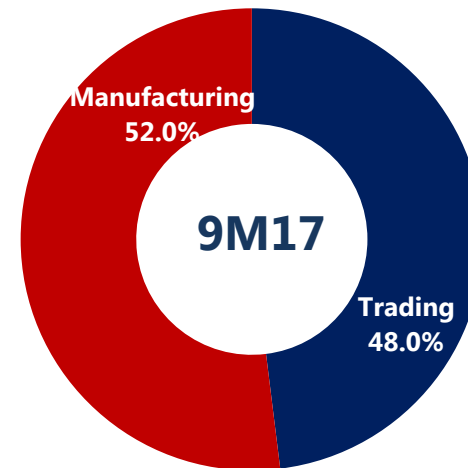
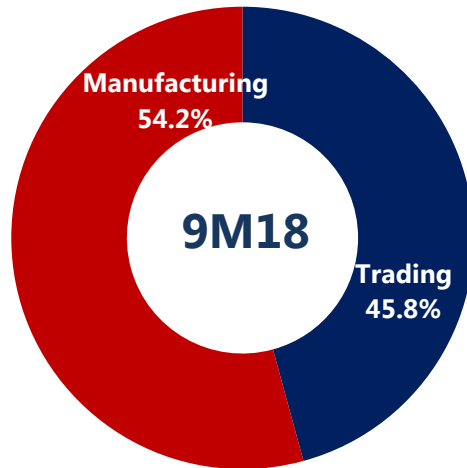


*in IDR billion*

Segment	9M18	%	9M17	%
Trading	5,262	45.8%	4,792	48.0%
Manufacturing	6,239	54.2%	5,183	52.0%
Total	11,501	100.0%	9,975	100%

*\*Trading Segment Include Export*

## Sales Composition By Segment



**Consolidated Financial Highlights***in IDR Millions Rupiah*

Description	30 Sep 2018	30 Sep 2017
<b>Consolidated Income Statement</b>		
Net Revenue	11,500,591	9,974,633
Gross Profit	1,366,697	1,266,115
Operating Profit	244,237	201,194
Profit Attributable to Owners of the Parent (AOP)	414,158	370,433
Income from Operation per Share	51	42
Earnings per Share	86	77
<b>Balance Sheet</b>		
Total Assets	15,890,613	14,951,780
Total Current Assets	6,214,107	5,403,365
Investment in Share of Stock	4,449,894	4,283,440
Property, Plant and Equipment - net	3,464,415	3,523,002
Total Current Liabilities	4,279,316	3,354,487
Total Liabilities	4,928,255	4,211,349
Net Working Capital <sup>1)</sup>	2,315,288	2,340,542
Total Equity (Exclude Non-controlling Interests)	9,977,778	9,746,692
Non-controlling Interests	984,580	993,739
<b>Ratio Analysis and Other Information</b>		
Gross Profit Margin	11.9%	12.7%
Operating Margin	2.1%	2.0%
Net Asset value per Share (Rp) <sup>2)</sup>	2,070	2,022
Return on Assets	3.7%	3.3%
Return on Equity <sup>2)</sup>	5.5%	5.1%
Current Ratio	1.5	1.6
Debt to Equity Ratio	2.7%	6.7%
Net Debt to Equity Ratio	-5.8%	0.3%
Net Debt to Assets Ratio	-4.0%	0.2%
Issued Shares (in millions)	4,819.7	4,819.7

Notes:

<sup>1)</sup> Trade Receivable + Inventory + Trade Payables<sup>2)</sup> Excluding Non-Controlling Interest