



# Financial Highlight

9 Months 2019

GOING FORWARD

DELIVERING EXCELLENCE





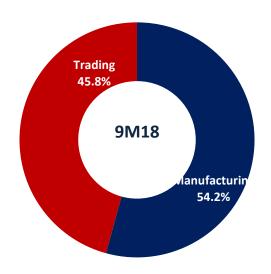
### **Sales Breakdown by Segment**

in IDR billion

Segment	9М19	%	9M18	%
Manufacturing	6,226	53.5%	6,239	54.2%
Trading	5,403	46.5%	5,262	45.8%
Total	11,629	100.0%	11,501	100%

<sup>\*</sup>Trading Segment Include Export







#### **Consolidated Financial Highlight**

Description	30 Sep 2019	30 Sep 2018
Consolidated Income Statement		
Net Revenue	11,629,124	11,500,591
Gross Profit	1,629,428	1,366,697
Operating Profit	429,155	244,237
Profit Attributable to Owners of the Parent (AOP)	512,260	414,158
Income from Operation per Share	89	51
Earnings per Share	106	86
Balance Sheet		
Total Assets	16,432,685	15,890,613
Total Current Assets	6,192,796	6,214,107
Investment in Share of Stock	5,180,441	4,449,894
Property, Plant and Equipment - net	3,456,296	3,464,415
Total Current Liabilities	4,095,540	4,279,316
Total Liabilities	4,945,329	4,928,255
Net Working Capital 1)	2,472,958	2,315,288
Total Equity (Exclude Non-controlling Interests)	10,437,824	9,977,778
Non-controlling Interests	1,049,532	984,580
Ratio Analysis and Other Information		
Gross Profit Margin	14.0%	
Operating Margin	3.7%	
Net Asset value per Share (Rp) <sup>2)</sup>	2,166	2,070
Return on Assets	4.6%	
Return on Equity <sup>2)</sup>	6.5%	
Current Ratio	1.5	1.5
Debt to Equity Ratio	7.1%	
Net Debt to Equity Ratio	-1.1%	
Net Debt to Assets Ratio	-0.8%	
Issued Shares (in millions)	4,819.7	4,819.7

#### Notes

<sup>1)</sup> Trade Receivable + Inventory - Trade Payables

<sup>&</sup>lt;sup>2)</sup> Excluding Non-Controlling Interest





## Thank You

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