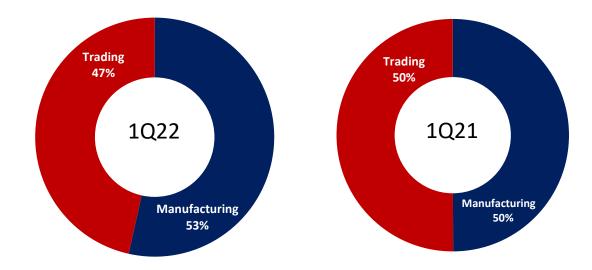


### **AUTO Performance 1Q22**

### ENHANCING EXCELLENCE THRU DIGITALIZATION

#### Sales Breakdown by Segment

				in IDR billion
Segment	1Q22	%	1Q21	%
Manufacturing	2,451	53%	1,806	50%
Trading	2,130	47%	1,810	50%
Total	4,581	100.0%	3,616	100%



# Enhancing **Excellence** Thru **Digitalization**

Consolidated Income Statement           Net Revenue         4,581,260         3,616,140           Gross Profit         571,748         461,178           Dperating Profit         100,033         55,046           Profit Attributable to Owners of the Parent (AOP)         225,333         163,919           ncome from Operation per Share         21         11           Earnings per Share         47         34           Balance Sheet         7,238,403         5,950,127           Total Assets         7,238,403         5,950,127           Property, Plant and Equipment - net         3,188,294         3,445,522           Property, Plant and Equipment - net         3,188,294         3,445,522           Total Liabilities         4,843,214         3,409,233           Fotal Liabilities         5,641,705         4,557,755           Net Working Capital <sup>10</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,297         2,172           Seturn on Assets         5,4%         4,35           Current Ratio         1.5	PT ASTRA OTOPARTS Tbk Consolidated Financial Highlights	in IDR Millions Rupiah	
Net Revenue         4,581,260         3,616,140           Gross Profit         571,748         461,178           Operating Profit         100,033         55,048           Profit Attributable to Owners of the Parent (AOP)         225,333         163,919           ncome from Operation per Share         21         111           Earnings per Share         47         34           Balance Sheet         7,238,403         5,950,127           Total Assets         7,238,403         5,950,127           Property, Plant and Equipment - net         3,188,294         3,445,522           Total Current Liabilities         4,843,214         3,409,233           Total Liabilities         5,641,705         4,557,755           Net Working Capital <sup>10</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,297         2,172           Statum on Assets         5,4%         4,33           Return on Assets         5,4%         4,33           Return on Equity <sup>20</sup> 8,1%         6,33           Current Ratio         1,5	Description	31 Mar 2022	31 Mar 2021
Gross Profit       571,748       461,176         Operating Profit       100,033       55,048         Profit Attributable to Owners of the Parent (AOP)       225,333       163,919         ncome from Operation per Share       21       111         Earnings per Share       47       34         Balance Sheet       7,238,403       5,950,127         Total Assets       7,238,403       5,950,127         Investment in Share of Stock       7,5611,127       5,115,507         Property, Plant and Equipment - net       3,188,294       3,445,522         Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>10</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information       2,297       2,172         Steturn on Assets       5,4%       4,33         Return on Equity <sup>20</sup> 8,1%       6,35         Current Ratio       1,5       1,7         Debt to Equity Ratio       4,2%       5,35         Net Debt to Equity Ratio	Consolidated Income Statement		
Dperating Profit         100,033         55,048           Profit Attributable to Owners of the Parent (AOP)         225,333         163,919           ncome from Operation per Share         21         11           Earnings per Share         47         34           Balance Sheet         7,238,403         5,950,127           fotal Assets         7,238,403         5,950,127           nvestment in Share of Stock         5,611,127         5,115,507           Property, Plant and Equipment - net         3,188,294         3,445,522           fotal Liabilities         4,843,214         3,409,233           fotal Liabilities         5,641,705         4,557,755           Net Working Capital <sup>11</sup> 2,536,954         1,795,874           fotal Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,297         2,172           Gross Profit Margin         2,297         2,173           Net Asset value per Share (Rp) <sup>21</sup> 2,297         2,173           Return on Equity <sup>20</sup> 8,1%         6,33           Current Ratio         1,5         1,7           Debt to Equit	Net Revenue	4,581,260	3,616,140
Profit Attributable to Owners of the Parent (AOP)         225,333         163,919           ncome from Operation per Share         21         11           Earnings per Share         47         34           Balance Sheet         7,238,403         5,950,127           Total Assets         7,238,403         5,950,127           Investment in Share of Stock         5,611,127         5,115,507           Property, Plant and Equipment - net         3,188,294         3,445,522           Total Current Liabilities         4,843,214         3,409,233           Fotal Liabilities         5,641,705         4,557,755           Net Working Capital <sup>1)</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,2%         1.59           Gross Profit Margin         2,2%         1.59           Net Asset value per Share (Rp) <sup>2)</sup> 2,297         2,172           Return on Equity <sup>2)</sup> 8,1%         6,39           Current Ratio         1.5         1.7           Debt to Equity Ratio         4,2%         5,35           Net Debt	Gross Profit	571,748	461,178
ncome from Operation per Share         21         11           Earnings per Share         47         34           Balance Sheet         7,238,403         5,950,127           Total Assets         7,238,403         5,950,127           nvestment in Share of Stock         5,611,127         5,115,507           Property, Plant and Equipment - net         3,188,294         3,445,522           Total Current Liabilities         4,843,214         3,409,233           Total Liabilities         5,641,705         4,557,755           Net Working Capital <sup>10</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,297         2,172           Return on Assets         5,4%         4.39           Return on Equity <sup>21</sup> 8,1%         6.39           Current Ratio         1.5         1.7           Debt to Equity Ratio         4.2%         5.39           Net Debt to Assets Ratio         -7.6%         -7.4%	Operating Profit	100,033	55,048
Earnings per Share       47       34         Balance Sheet       17,726,792       16,010,461         Total Assets       7,238,403       5,950,127         Investment in Share of Stock       5,611,127       5,115,507         Property, Plant and Equipment - net       3,188,294       3,445,522         Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>1)</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information       2,297       2,172         Ratio Analysis and Other Information       2,297       2,172         Return on Assets       5,4%       4,39         Return on Equity <sup>21</sup> 8,1%       6,39         Current Ratio       1,5       1,7         Debt to Equity Ratio       4,2%       5,33         Net Debt to Assets Ratio       -7,6%       -7,4%	Profit Attributable to Owners of the Parent (AOP)	225,333	163,919
Balance Sheet         17,726,792         16,010,461           Total Assets         7,238,403         5,950,127           Investment in Share of Stock         5,611,127         5,115,507           Property, Plant and Equipment - net         3,188,294         3,445,522           Total Current Liabilities         4,843,214         3,409,233           Total Liabilities         5,641,705         4,557,755           Net Working Capital <sup>1)</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         2,297         2,172           Return on Assets         5,4%         4,39           Return on Equity <sup>21</sup> 8,1%         6,39           Current Ratio         1,5         1,7           Debt to Equity Ratio         4,2%         5,39           Net Debt to Assets Ratio         -7.6%         -7.4%	Income from Operation per Share	21	11
Total Assets       17,726,792       16,010,461         Total Current Assets       7,238,403       5,950,127         nvestment in Share of Stock       5,611,127       5,115,507         Property, Plant and Equipment - net       3,188,294       3,445,522         Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>1)</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information       2,297       2,172         Stross Profit Margin       2,297       2,172         Deprating Margin       2,297       2,172         Return on Assets       5,4%       4.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Assets Ratio       -7.6%       -7.4%	Earnings per Share	47	34
Total Current Assets       7,238,403       5,950,127         nvestment in Share of Stock       5,611,127       5,115,507         Property, Plant and Equipment - net       3,188,294       3,445,522         Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>11</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information       2.2%       1.59         Gross Profit Margin       2.2%       1.59         Operating Margin       2.2%       1.59         Net Asset value per Share (Rp) <sup>2)</sup> 2,297       2,172         Return on Assets       5.4%       4.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Assets Ratio       -71.1%       -10.49         Net Debt to Assets Ratio       -77.6%       -74.9	Balance Sheet		
nvestment in Share of Stock       5,611,127       5,115,507         Property, Plant and Equipment - net       3,188,294       3,445,522         Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>1)</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information         Gross Profit Margin       2,2%       1.59         Operating Margin       2,297       2,172         Return on Assets       5.4%       4.39         Return on Equity <sup>20</sup> 8.1%       6.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Assets Ratio       -7.6%       -7.49	Total Assets	17,726,792	16,010,461
nvestment in Share of Stock $5,611,127$ $5,115,507$ Property, Plant and Equipment - net $3,188,294$ $3,445,522$ Total Current Liabilities $4,843,214$ $3,409,233$ Total Liabilities $5,641,705$ $4,557,755$ Net Working Capital $1^{10}$ $2,536,954$ $1,795,874$ Total Equity (Exclude Non-controlling Interests) $11,073,315$ $10,470,328$ Non-controlling Interests $1,011,772$ $982,378$ Ratio Analysis and Other Information         Gross Profit Margin $2.2\%$ $1.5\%$ Operating Margin $2,297$ $2,172$ Return on Assets $5.4\%$ $4.39$ Return on Equity <sup>20</sup> $8.1\%$ $6.39$ Current Ratio $1.5$ $1.7$ Debt to Equity Ratio $-11.1\%$ $-10.4\%$ Net Debt to Assets Ratio $-7.6\%$ $-7.6\%$	Total Current Assets		5,950,127
Total Current Liabilities       4,843,214       3,409,233         Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>1)</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information         Gross Profit Margin       12.5%       12.89         Operating Margin       2,297       2,172         Net Asset value per Share (Rp) <sup>2)</sup> 2,297       2,172         Return on Assets       5.4%       4.39         Return on Equity <sup>2)</sup> 8.1%       6.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.36         Net Debt to Assets Ratio       -7.6%       -7.49	Investment in Share of Stock	5,611,127	5,115,507
Total Liabilities       5,641,705       4,557,755         Net Working Capital <sup>1)</sup> 2,536,954       1,795,874         Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information         Gross Profit Margin       2.2%       1.59         Operating Margin       2.2%       1.59         Net Asset value per Share (Rp) <sup>2)</sup> 2,297       2,172         Return on Assets       5.4%       4.39         Return on Equity <sup>2)</sup> 8.1%       6.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Assets Ratio       -7.6%       -7.49	Property, Plant and Equipment - net	3,188,294	3,445,522
Net Working Capital <sup>1)</sup> 2,536,954         1,795,874           Total Equity (Exclude Non-controlling Interests)         11,073,315         10,470,328           Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information           Gross Profit Margin         2.2%         1.59           Operating Margin         2.2%         1.59           Net Asset value per Share (Rp) <sup>2)</sup> 2,297         2,172           Return on Assets         5.4%         4.39           Current Ratio         1.5         1.7           Debt to Equity Ratio         4.2%         5.39           Net Debt to Equity Ratio         -7.6%         -7.49	Total Current Liabilities	4,843,214	3,409,233
Total Equity (Exclude Non-controlling Interests)       11,073,315       10,470,328         Non-controlling Interests       1,011,772       982,378         Ratio Analysis and Other Information         Gross Profit Margin       12.5%       12.89         Operating Margin       2.2%       1.59         Net Asset value per Share (Rp)       2)       2,297       2,172         Return on Assets       5.4%       4.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Assets Ratio       -7.6%       -7.49	Total Liabilities	5,641,705	4,557,755
Non-controlling Interests         1,011,772         982,378           Ratio Analysis and Other Information         12.5%         12.89           Gross Profit Margin         2.2%         1.59           Operating Margin         2.2%         1.59           Net Asset value per Share (Rp) <sup>2)</sup> 2,297         2,172           Return on Assets         5.4%         4.39           Return on Equity <sup>2)</sup> 8.1%         6.39           Current Ratio         1.5         1.7           Debt to Equity Ratio         4.2%         5.39           Net Debt to Equity Ratio         -11.1%         -10.49           Net Debt to Assets Ratio         -7.6%         -7.49	Net Working Capital <sup>1)</sup>	2,536,954	1,795,874
Ratio Analysis and Other InformationGross Profit Margin12.5%12.8%Operating Margin2.2%1.5%Net Asset value per Share (Rp)2)2,2972,172Return on Assets5.4%4.3%Return on Equity8.1%6.3%Current Ratio1.51.7Debt to Equity Ratio4.2%5.3%Net Debt to Equity Ratio-11.1%-10.4%Net Debt to Assets Ratio-7.6%-7.4%	Total Equity (Exclude Non-controlling Interests)	11,073,315	10,470,328
Gross Profit Margin       12.5%       12.8%         Operating Margin       2.2%       1.5%         Net Asset value per Share (Rp) <sup>2)</sup> 2,297       2,172         Return on Assets       5.4%       4.3%         Return on Equity <sup>2)</sup> 8.1%       6.3%         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.3%         Net Debt to Equity Ratio       -11.1%       -10.4%         Net Debt to Assets Ratio       -7.6%       -7.4%	Non-controlling Interests	1,011,772	982,378
Dperating Margin         2.2%         1.5%           Net Asset value per Share (Rp) <sup>2)</sup> 2,297         2,172           Return on Assets         5.4%         4.3%           Return on Equity <sup>2)</sup> 8.1%         6.3%           Current Ratio         1.5         1.7           Debt to Equity Ratio         4.2%         5.3%           Net Debt to Equity Ratio         -11.1%         -10.4%           Net Debt to Assets Ratio         -7.6%         -7.4%	Ratio Analysis and Other Information		
Net Asset value per Share (Rp)       2)       2,297       2,172         Return on Assets       5.4%       4.39         Return on Equity       8.1%       6.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Equity Ratio       -11.1%       -10.49         Net Debt to Assets Ratio       -7.6%       -7.49	Gross Profit Margin	12.5%	12.8%
Return on Assets5.4%4.39Return on Equity 2)8.1%6.39Current Ratio1.51.7Debt to Equity Ratio4.2%5.39Net Debt to Equity Ratio-11.1%-10.49Net Debt to Assets Ratio-7.6%-7.49	Operating Margin	2.2%	1.5%
Return on Equity <sup>2)</sup> 8.1%       6.39         Current Ratio       1.5       1.7         Debt to Equity Ratio       4.2%       5.39         Net Debt to Equity Ratio       -11.1%       -10.49         Net Debt to Assets Ratio       -7.6%       -7.49	Net Asset value per Share (Rp) <sup>2)</sup>	2,297	2,172
Current Ratio1.51.7Debt to Equity Ratio4.2%5.3%Net Debt to Equity Ratio-11.1%-10.4%Net Debt to Assets Ratio-7.6%-7.4%	Return on Assets	5.4%	4.3%
Debt to Equity Ratio4.2%5.39Net Debt to Equity Ratio-11.1%-10.49Net Debt to Assets Ratio-7.6%-7.49	Return on Equity <sup>2)</sup>	8.1%	6.3%
Net Debt to Equity Ratio-11.1%-10.4%Net Debt to Assets Ratio-7.6%-7.4%	Current Ratio	1.5	1.7
Net Debt to Assets Ratio -7.6% -7.49	Debt to Equity Ratio	4.2%	5.3%
	Net Debt to Equity Ratio	-11.1%	-10.4%
ssued Shares (in millions) 4,819.7 4,819.7	Net Debt to Assets Ratio	-7.6%	-7.4%
	Issued Shares (in millions)	4,819.7	4,819.7

Notes: <sup>1)</sup> Trade Receivable + Inventory - Trade Payables <sup>2)</sup> Excluding Non-Controlling Interest



### **AUTO Performance 1Q22**

## ENHANCING EXCELLENCE THRU DIGITALIZATION

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